

# Defence and Industry

## Prominence understands the strategic environment Australia faces.

Australia is facing the most difficult defence circumstances that our region has seen in decades. Unprecedented defence challenges have been created by large scale conventional and non-conventional military build-up in the region, reduced warning time for conflict, economic coercion and the wide effects of climate change.

Recent government initiatives prioritise a streamlined defence delivery model, emphasising value-for-money and timely capability acquisition while balancing Australian industry content and domestic production. As Defence moves into a new era, our team's collective learnings, and the benefit of more than 15 years working within the sector, ideally positions us to provide support in a broad range of areas. Many of our consultants have worked or served in Defence. Holding pre-established security clearances, they are poised to quickly engage with clients.

Prominence's extensive sector experience means we are ideally positioned to work directly for Defence, Prime Contractors, Major Service Providers and the broader defence industry.

### Why Prominence?

Prominence is a values-led consultancy and genuinely passionate about defending Australia's interests.

## Our work in action

### DEFENCE INDUSTRY CAPABILITY SUPPORT

Prominence is a proud member of the Australian Industry Defence Network (AIDN) and has been supporting prime contractors and SMEs for over a decade. Our services encompass Defence grant applications, commercial contract negotiations, security-cleared project management and government engagement. Recognising the vital role of the domestic defence industry, we leverage our consulting team's expertise to ensure a critical focus on building domestic capabilities for the protection of Australians.

### DEFENCE PROJECT AND PROGRAM MANAGEMENT SUPPORT

Prominence has provided strategic support to a range of Defence projects and programs in line with the Defence Capability Policy Framework. An example of this was a feasibility study into the domestic sustainment of a weapons system which was required to improve the weapon's system in-service availability and negate the need to send the system overseas for sustainment purposes. The feasibility study considered a wide range of factors including, but not limited to, workforce capability and availability, physical infrastructure, commercial considerations in relation to the system's private sector manufacturer, ITAR, costs, risks and timeframes.

### OUR CLIENTS HAVE INCLUDED:

- Department of Defence
- L3Harris
- Australian Missile Corporation
- Enquest
- Protonautics
- Mirragin
- Volvo Group Australia
- UGL Limited

# The Prominence difference

At Prominence, we believe in the power of human-centred management consulting. With more than 20 years' experience, we are more than a service provider, we are your trusted partner. Think of us as your 'significant other'.

At the foundation of our operations lies a commitment to trust and ethical conduct. Our values of integrity and transparency guide all our actions.

We pride ourselves on crafting agile and responsive teams of experts tailored to the unique requirements of every project. The depth of industry experience within our consultant pool ensures a swift understanding of your challenges, facilitating the development of effective solutions.

Prominence consultants go beyond conventional thinking by offering innovative perspectives rooted in cutting-edge methodologies. This dynamic approach enhances the support we provide, ensuring a comprehensive and forward-thinking consultancy experience.



## Our Services

### STRATEGY AND GOVERNANCE

#### Strategy and Planning

- Strategic plan development
- Operating model optimisation
- Business and digital transformation
- Business coaching
- Facilitation
- Customer experience

#### Governance and Risk

- Governance advisory
- ESG advisory
- Board performance evaluations
- Risk management advisory
- Workplace health and safety advisory
- Audit and assurance

### PEOPLE, PERFORMANCE AND CULTURE

#### People

- Organisational and functional reviews and design
- Change planning and implementation support
- Workforce transformation
- Workforce relations
- Workforce planning
- Policy and systems development

#### Performance

- Leadership development
- Team development
- Organisational capability development
- Business improvement

#### Culture

- Culture reviews and interventions
- Culture improvement program design and implementation support
- Psychosocial advisory

### PROJECT AND COMMERCIAL ADVISORY

#### Initiation and Planning

- Business case development
- Procurement advisory
- Economic impact assessments

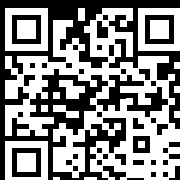
#### Execution

- Program and project management
- Change management
- Risk management
- Project workplace health and safety advisory

#### Assurance Services

- Program and project assurance
- PMO design and operations
- Post investment appraisals
- Lessons learned reviews

PROMINENCE IS QUALITY ASSURED TO ISO9001



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