

How do I shape the future of my business?rominence

Prominence acknowledges the Traditional Custodians of the lands on which we work and live. We pay our respects to the Elders, both past and present, of all Aboriginal and Torres Strait Islander nations. We recognise their enduring connection to the land, their deep spiritual and cultural heritage, and their profound contribution to the vibrant tapestry of Australia. In the spirit of reconciliation, we stand together on this ancient land, recognising its importance to us all. At Prominence, we believe in the power of human-centred management consulting. With more than 20 years' experience, we are more than a service provider, we are your trusted partner. We deliver solutions across state, federal and local government, not-for-profit and the private sector.

> Think of us as your 'significant other.'

The Prominence point of difference

Like any great relationship, trust and ethical performance are at the heart of what we do. Our values of integrity and transparency are non-negotiable. We bring intellectual rigour and experience to your projects, and we identify solutions and insights that lead to enduring results.

20 years of experience

Our track record of delivering great results for our clients is underpinned by 20 years of proven methodologies and business experience.

Human-centred solutions

Our consultants approach every project with a desire to understand your needs and aspirations. Putting people at the core of solutions creates sustainable organisational change.

Agile teams

At Prominence, we customise agile and responsive teams of experts for every project.

Deep experience

Prominence only engages consultants with deep industry experience. This ensures your consulting team can quickly relate to your needs and develop solutions to meet your challenges.

Innovative thinking

Prominence consultants provide innovative perspectives that are drawn from diverse thinking and client-side lived experiences. They employ cutting-edge tools to enhance their support.



What's our cutting edge?

Our human-centred, proven methodologies.

Who we are

Our people — A unique consulting model

Your organisational needs are unique and so is our consulting model. Strong relationships are built upon a deep understanding of each other's needs, pain points and strengths. We make it a priority to know your goals and aspirations before assembling the team for your project.

We tailor each consulting team to match your project based on their industry experience, skills and cultural fit. Being aligned with your organisation's values and work culture enhances trust and efficiency. This means our consultants navigate your environment more successfully and ultimately, this delivers more tailored and impactful outcomes.

Each of our consultants is highly qualified and brings both consulting and coalface client experience to every project. Their deep knowledge accelerates problem solving and enhances the quality of their recommendations.

Our values

Our work is what we do, but our values are who we are. We are a principles-driven organisation, and our values are unshakable, ingrained in every part of our operations. All Prominence consultants share our values and we do not make concessions on this front.

Our ethical framework is underpinned by policies that cover the following: antidiscrimination, bullying and harassment; anti-bribery and anti-corruption; domestic and family violence; environmental sustainability; modern slavery; privacy and work; Indigenous procurement; social benefits, and workplace health, safety and wellbeing.

> What gives our consulting model the edge? The experience of our people.

To shape a successful future, we put the right people in the room.

To ensure enduring outcomes, we apply rigorous methodologies to create customised and high-quality solutions and outcomes.

What we do



Strategy and Governance

Effective strategy underpins enduring organisational success

We help public and private sector organisations to develop strategic and operational or business plans that drive meaningful performance improvements.

Prominence brings many years of sector experience and qualifications to produce wellplanned strategies. Drawing on first-hand understanding of industry best practice, we help organisations identify their most important drivers of value. Our approach is to engage with key stakeholders as part of a co-design process. This ensures strategic plans are well thought through, easy to understand and have genuine buy-in from within your organisation.

Integrity and ethical behaviour matter more than ever

Organisations operate in a world where challenges abound. Successful organisations must ensure and maintain best practice across a range of activities. Whether it is ethical conduct, ESG, legislative and regulatory compliance, risk management, stakeholder engagement, data privacy and security, diversity and inclusion or technological adaptation, there is no room for error.

Prominence understands that good governance reduces risk, builds trust and achieves sustainable outcomes for our clients. We work with clients to build suitable governance models that provide the foundations for strong performance and accountability.

Strategy and Planning

- Strategic plan development
- Operating model optimisation
- Business and digital transformation
- Business coaching
- Facilitation
- Customer experience

Governance and Risk

- Governance advisory
- ESG advisory
- Board performance evaluations
- Risk management advisory
- Workplace health and safety advisory
- Audit and assurance



People, Performance and Culture

Creating positive and safe work environments minimises business risk and enhances productivity

The changing and complex nature of workplaces and workforces means that organisations must be agile and more responsive than ever before.

Effective management of people, performance and culture is a catalyst for safeguarding and enhancing brand reputation. By nurturing a thriving and positive organisational culture, you can pave the way for exceptional outcomes. When teams and workplaces are operating at their best, they are well-positioned to reach their goals with greater efficiency and enthusiasm. Prominence works with you to devise strategies to ensure people, performance and culture are optimally deployed.

We have an extensive track record in helping organisations create work environments where people thrive and innovation and improvement flow.

People

- Organisational and functional reviews and design
- Change planning and implementation support
- Workforce transformation
- Workforce relations
- Workforce planning
- Policy and systems development

Performance

- Leadership development
- Team development
- Organisational capability development
- Business improvement

Culture

- Culture reviews and interventions
- Culture improvement program design and implementation support
- Psychosocial advisory



Project and Commercial Advisory

Successful project and commercial advisory ensure maximum project benefits

Successful project and commercial advisory services help organisations optimise their investments and operations, manage risk effectively and achieve their strategic goals.

Without effective project and commercial advice, expertise and capability, organisations can waste precious resources (financial and people), operate at an unnecessarily high level of risk and not realise the intended benefits of a project, investment or initiative.

With extensive client-side expertise, Prominence provides project and commercial advisory services that are underpinned by a real understanding of our clients' project and business needs. We work seamlessly with our clients and their stakeholders through every stage of a project lifecycle and also provide strategic commercial advice which adds significant value and delivers benefits.

Initiation and Planning

- Business case development
- Procurement advisory
- Economic impact assessments

Execution

- Program and project management
- Change management
- Risk management
- Project workplace health and safety advisory

Assurance Services

- Program and project assurance
- PMO design and operations
- Post investment appraisals
- Lessons learned reviews



What makes us different to other consulting firms? Our nimble teams of expert consultants.

Our industries

We have been the partner of choice for hundreds of projects across our 20 years of business, working together to deliver measurable and meaningful results for our clients.

Our field of expertise includes, but is not limited to the following sectors:

- Health and Community
- Defence and Industry
- Government
- Infrastructure
- Sports, Parasports and Esports.



Health and Community

Prominence is a well-established and trusted partner to health and community services clients across the public, private and not-for-profit sectors. We understand that patient care and outcomes are the most important concern of our clients. We know that maximising community health and wellbeing requires collaborative responses.

Our team consists of multidisciplinary AHPRAregistered clinicians and healthcare leaders. Our consultants include psychologists, nurses, medical officers, counsellors, public health practitioners and experienced public health sector professionals. All have deep experience throughout the acute, disability, community and aged care sectors. Along with our clients, we are driven to improve patient care and outcomes.

Drawing on years of frontline experience, our specialist consultants navigate solutions to the complex and singular problems faced by the health and community sectors.



Defence and Industry

Prominence understands the strategic defence environment that Australia faces. Many of our consultants have worked or served in Defence and with pre-established security clearances, they are poised to quickly engage with clients.

Prominence's 360-degree viewpoint of Defence means we are ideally positioned to work directly for Defence, Prime Contractors, Major Service Providers and the broader Defence Industry.

As Defence moves into a new era, our team's collective learnings, and the benefit of more than 15 years of working within the sector, ideally positions us to help spearhead new processes and systems.



Government

We work extensively with governments at federal, state and local levels. We understand the drivers of good government policy and how to achieve transformation that best serves the public sector.

Prominence helps government sectors do what they do best - enact effective policies to enhance the lives of Australians by delivering services where they are needed most.

We draw on the personal knowledge that our consultants have garnered from successful careers within government or as advisors to government. They possess in-depth understanding of the environment, culture and operations of the public sector. This means we are experts at delivering services to help future-proof government organisations against even the most complex challenges.



Infrastructure

Australia's vast distances and our widespread population have been perennial challenges for the provision of infrastructure. Today brings even more stressors.

We understand the importance of infrastructure to human connectedness. Done well, infrastructure is the enabler of a higher quality of life. It allows us to travel safely and freely between our homes, jobs and play. It connects us to life's essential services and enables us to stay connected with friends and family. Infrastructure is also a critical driver of employment and economic growth.

Our consultants bring their extensive experience to life by partnering with clients across the full project lifecycle. This includes business cases, needs analysis, options, procurement, as well as implementation, project management and assurance.

Wanting to minimise business risk and enhance productivity? Choose Prominence.



Sports, Parasports and Esports

Prominence understands the transformative power of sport and how to help you stay ahead of the game. From grassroots participation to elite competitions, sport has the power to unite communities, promote healthy living, and drive economic growth and innovation.

The way sport is played, consumed and commercialised is evolving. Advancements in technology, shifting consumer behaviours and a growing focus on social responsibility are seeing sporting organisations rethink their strategies both on and off the field.

Parasports and Esports are surging into the mainstream, drawing global audiences and significant investment. Each brings unique dynamics and challenges, and understanding these differences is key to staying ahead of the game.

Whether growing your brand, engaging communities or elevating the fan experience, we work alongside you to make every play count. Management consulting for transformative solutions.

Prominence is the partner of choice for organisations looking to transform and evolve.

Are you looking for enduring organisational transformation? The Prominence difference.



Please contact us to discuss how our expert consultants can bring about enduring transformation for your organisation.

PROMINENCE IS ISO9001 QUALITY MANAGEMENT CERTIFIED BY BSI UNDER CERTIFICATE NUMBER FS523145



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